



**Negotiation Services
Savings by Claim Type
2010**

Claim Type	# of Claims	Percent Claims Negotiated	Billed	Savings Percentage
Infusion Therapy	10	100%	\$218,760.00	85%
Dialysis	271	100%	\$3,679,432.05	67%
Cancer/Oncology	5	100%	\$19,560.99	58%
Out Patient Surgery	138	90%	\$1,513,930.26	52%
Pharmacy	51	100%	\$831,679.07	38%
Hospital	124	75%	\$2,442,220.42	37%
Durable Medical Equipment	61	100%	\$81,656.05	35%
Nursing Home	4	100%	\$24,824.00	32%
Physician*	623	69%	\$1,734,174.37	33%
MRI	4	100%	\$12,299.00	13%
Grand Total:	1291	77%	\$10,558,536.21	50%

*Claims over \$500